

Junior ERP Presales Consultant

(m/f/d) | Munich, Germany | Hybrid work

Challenge yourself by joining a smart and international team, in a mission to make "No more boring tasks!" reality. Enter a results-driven work culture and take on a role that allows you to carry real responsibility from day one.

We are much. Consulting, a fast-growing and ambitious consultancy with a focus on business IT & ERP systems. If you seek professionalism, but without the usual rigid structures, much. is the right place for you!

Our offer

- **Exciting & challenging tasks:** overcome obstacles daily and carry responsibility immediately
- **Steep learning curve:** you will be introduced to this exciting field in a carefully structured onboarding plan, that enables you to get in on the action as quickly as possible
- **Innovative, result-driven work culture:** look forward to short, flexible decision-making paths and lean, orderly processes
- **A motivated, high-performing team:** work with like-minded professionals who have great expertise and passion for their work
- **Flexible working hours:** structure your reasonable working hours in a way that suits your life best
- **Hybrid work:** for your perfect work-life balance, you can choose if you want to work from home or in the office
- **Plenty of other benefits:** generous bonus, fitness center, state-of-the-art equipment, self-learning budget, public transport - we go beyond fruit baskets & free drinks

Your profile

- Experience in sales, consulting or a related field
- Bachelor's or Master's degree in business administration, computer science or business informatics
- Convincing and open personality to build close customer relationships
- Strong interest in business IT, software and digitalisation
- Sharp comprehension, high commitment & analytical way of working
- Passion for challenging tasks
- English & German-speaking team player

Your tasks

- Lead new clients through early project phases up to a successful contract conclusion
- Score and negotiate new leads independently and analyse them for feasibility
- Continuously talk to clients to gather requirements and evaluate their processes
- Design large IT projects and business models
- Advise during pre-projects and make sure requirements are met at project kickoff
- Set up and present customized system demos of our ERP solutions

Send your CV or expressive LinkedIn profile to: apply-jpc@muchconsulting.de

Learn more about much. Consulting at muchconsulting.de/en/career.